



**Financial interim information  
June 2008**

## **Board of Directors and Management**

**Julio E. Nuñez, Honorary Chairman**

### **Board of Directors**

**Peter Bemberg, Chairman**

**Christian Baillet, Vice-Chairman**

**Alvaro Sainz de Vicuña, Director**

**André Elvinger, Director**

**Serge de Ganay, Director**

**Stanislas Poniatowski, Director**

**François Manset, Director**

**Fadi Michel Abouchalache, Director**

**François de Carbonnel, Director**

**International Advisory Services, Director**

### **Group Management**

**Christian Baillet, CEO of Quilvest**

**F. Michel Abouchalache, General Manager and CEO Quilvest Private Equity**

**Philippe Monti, CEO of Quilvest Switzerland**

**Jean-Benoît Lachaise, Secretary General of Quilvest and Group Controller**

### **Statutory and group auditors**

**KPMG Audit S. à r. l., Luxembourg**

**R.C.S. Luxembourg B6091**

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## Management Report as per June 30, 2008

During the past twelve months, financial markets faced severe headwinds. This was particularly true during the first half of 2008 and for most asset classes. To weather such a difficult environment, Quilvest was and remains equipped with a strong treasury and no exposure to credit markets. Both Quilvest Switzerland and Quilvest Banque Privée were profitable during the first six months of the year, all be it with a reduced profitability when compared to last year, due to the depressed equities and hedge fund markets and a slow-down of the investment activity in the clients' portfolios.

Most private equity portfolio companies are on budget. A handful are impacted by the global economic conditions but none so far appear to be facing severe challenges. Realizations or exits were slow. However the pace of new investments increased significantly with nine new participations added to the portfolio through June 30<sup>th</sup>, 2008. Those include IGPS, Pay-o-Matic, Radiation Therapy Services, Laney Directional Drilling, Viawest and Performance Food Group in the United States and Cinq-à-Sec, Algeco and Yo! Sushi in Europe.

In May 2008, Quilvest opened a new office in Dubai. Quilvest Family Office Uruguay, a subsidiary of Quilvest Switzerland, incorporated in 2007, began its activity during the first semester 2008.

The Group had a consolidated net loss of \$ 31 million for the first half of the year, mainly driven by treasury and currency losses and a lack of significant exits and write-ups during this period.

We expect market conditions to remain difficult over the foreseeable future. We will maintain our prudent approach. However, relative to other financial institutions, we feel confident. Our portfolios are highly diversified and our exposure to and dependence on credit markets is today limited.

## Consolidated Financial Statements

### Consolidated Balance Sheet

for the periods ended June 30, 2008 and December 31, 2007

in \$ '000

	06 2008 unaudited	12 2007 audited
<b>Assets</b>		
Cash and cash equivalents	144,191	162,318
Income tax receivable	50	96
Loans and advance to banks	-	-
Loans and advances to bank customers	129,647	125,520
Other receivables, accrued income and prepaid expenses	38,898	48,976
Investments	823,855	792,568
Property, plant and equipment	26,617	22,499
Investment property	10,623	9,834
Intangible assets	25,072	19,533
Investments in associates	2,303	2,245
Deferred tax assets	243	175
<b>Total assets</b>	<b>1,201,499</b>	<b>1,183,764</b>
<b>Liabilities and equity</b>		
Financial liabilities held for trading	20,145	9,205
Income tax payable	2,091	3,236
Deposits from banks	28,552	27,316
Deposits from bank customers	147,524	118,818
Other liabilities, deferred income and accrued expenses	74,566	65,104
Interest-bearing liabilities	13,489	28,798
Employee benefit obligation	554	468
Provisions	1,109	1,006
Deferred tax liabilities	10,327	9,491
<b>Total liabilities</b>	<b>298,357</b>	<b>263,442</b>
Share capital	44,990	43,800
Share premium	141,470	128,937
Treasury shares	(2,329)	(2,046)
Reserves	48,930	31,188
Retained earnings	675,396	544,996
Profit for the year - Group share	(30,028)	146,427
<b>Total equity attributable to shareholders of the parent</b>	<b>878,429</b>	<b>893,302</b>
Minority interest	24,713	27,020
<b>Total equity</b>	<b>903,142</b>	<b>920,322</b>
<b>Total liabilities and equity</b>	<b>1,201,499</b>	<b>1,183,764</b>

## Consolidated Financial Statements

### Consolidated Income Statement

for the periods ended June 30, 2008 and June 30, 2007

in \$ '000

	06 2008 unaudited	06 2007 unaudited
Net income from directly held investments	(18,681)	44,584
Net income from wealth management activities	31,016	30,177
Other operating income	8,339	20,628
Operating income	<u>20,674</u>	<u>95,389</u>
General administrative expenses	(48,509)	(43,451)
Depreciation, amortization and impairment losses	(955)	(598)
Earnings before interests and taxes (EBIT)	<u>(28,790)</u>	<u>51,340</u>
Financial income	3,817	5,261
Financial expenses	(4,384)	(2,371)
Income from associates	178	385
Profit before tax	<u>(29,179)</u>	<u>54,615</u>
Income tax expense	(1,520)	(2,728)
Profit for the year	<u>(30,699)</u>	<u>51,887</u>
Attributable to		
Shareholders of parent company	(30,028)	53,454
Minority interest	(671)	(1,567)
Earnings per share (in \$)		
Basic	-4.7	9.0
Diluted	-3.9	8.9

## Consolidated Financial Statements

### Consolidated Cash-flow Statement

for the periods ended June 30, 2008 and June 30, 2007

in \$ '000

	06 2008 unaudited	06 2007 unaudited
<i>Operating cash flows directly linked to the Private Equity Business</i>		
Acquisition of PE investments	(81,737)	(167,676)
Proceeds from sale of PE investments	159,747	109,367
 <i>Operating cash flows directly linked to the Wealth Management Business</i>		
Net interest income	3,727	4,032
Net fee and commission income	25,396	24,844
Cash movements in loans and advances to / from bank customers	3,008	(16,081)
Cash movements in loans and advances to / from banks	(1,727)	12,338
 <i>Other operating cash flow movements</i>		
Income taxes paid	(2,339)	(953)
Net cash from other operating activities	(46,741)	(15,591)
<b>Net cash provided by / (used in) operating activities</b>	<b>59,334</b>	<b>(49,720)</b>
Acquisition of investments	(17,076)	(8,219)
Proceeds from sale of investments	15,833	10,072
Acquisition of property, plant and equipment	(2,974)	(710)
Proceeds from disposal of property, plant and equipment	-	33
Acquisition of intangible assets	(113)	(383)
Interests received	839	2,185
Dividends received	763	372
<b>Net cash provided by / (used in) investing activities</b>	<b>(2,728)</b>	<b>3,350</b>
Proceeds from the issue of share capital	-	120,960
Payment of transaction costs	-	(345)
(Decrease)/Increase in short term financing	(84,282)	(19,819)
Repurchase of treasury shares	(500)	(1,282)
Proceeds from the sale of treasury shares	320	1,067
Net cash contributions from/distributions to investors	-	(597)
Interests paid	(375)	(622)
<b>Net cash provided by / (used in) financing activities</b>	<b>(84,837)</b>	<b>99,362</b>
<b>Net increase / (decrease) in cash and cash equivalents</b>	<b>(28,231)</b>	<b>52,992</b>
Cash and cash equivalents at beginning of year	162,318	159,882
Effect of exchange rate fluctuations on cash and cash equivalents held	10,104	1,257
<b>Cash and cash equivalents at end of period</b>	<b>144,191</b>	<b>214,131</b>

## Consolidated Financial Statements

### Consolidated Statement of Changes in Equity for the periods ended June 30, 2008 and June 30, 2007

In \$ '000	Share Capital	Share Premium	Treasury shares	Reserves & Retained earnings	Total Group	Minority Interest	Total Equity
<b>Balance at January 1, 2007</b>	36,500	20,277	(1,348)	558,925	614,354	23,913	638,267
Profit for the period	-	-	-	53,454	53,454	(1,567)	51,887
Exchange differences	-	-	-	3,205	3,205	14	3,219
<b>Total recognized income and expense</b>	-	-	-	56,659	56,659	(1,553)	55,106
Capital increase of March 29, 2007	7,300	113,660	-	-	120,960	-	120,960
Repurchase of treasury shares	-	-	(1,282)	-	(1,282)	-	(1,282)
Sale of treasury shares	-	-	748	319	1,067	-	1,067
Capital contributions	-	-	-	-	-	358	358
Capital distributions	-	-	-	-	-	(896)	(896)
Dividends paid	-	(5,000)	-	(8,081)	(13,081)	-	(13,081)
<b>Balance at June 30, 2007</b>	<b>43,800</b>	<b>128,937</b>	<b>(1,882)</b>	<b>607,822</b>	<b>778,677</b>	<b>21,822</b>	<b>800,499</b>
<b>Balance at January 1, 2008</b>	<b>43,800</b>	<b>128,937</b>	<b>(2,046)</b>	<b>722,611</b>	<b>893,302</b>	<b>27,020</b>	<b>920,322</b>
Profit for the year	-	-	-	(30,028)	(30,028)	(671)	(30,699)
Gain on property revaluation, net of deferred tax	-	-	-	74	74	-	74
Exchange differences	-	-	-	14,806	14,806	1,243	16,049
<b>Total recognized income and expense</b>	-	-	-	(15,148)	(15,148)	572	(14,576)
Conversion of convertible bond maturing June 30, 2008	1,190	14,810	-	-	16,000	-	16,000
Unwind of amortization of converted bonds	-	(277)	-	1,077	800	-	800
Repurchase of treasury shares	-	-	(500)	-	(500)	-	(500)
Sale of treasury shares	-	-	217	103	320	-	320
Scope modification	-	-	-	-	-	(2,571)	(2,571)
Capital contributions	-	-	-	-	-	1,909	1,909
Capital distributions	-	-	-	-	-	(2,217)	(2,217)
Dividends paid	-	(2,000)	-	(14,345)	(16,345)	-	(16,345)
<b>Balance at June 30, 2008</b>	<b>44,990</b>	<b>141,470</b>	<b>(2,329)</b>	<b>694,298</b>	<b>878,429</b>	<b>24,713</b>	<b>903,142</b>



## Notes to the Interim Consolidated Financial Statements at June 30, 2008

### Note 1 - Summary of Activities

QUILVEST S.A. (the "Company") is a Luxembourg holding company incorporated under the laws of August 10, 1915 and July 31, 1929 as amended. The Company is listed on the Luxembourg Stock Exchange. The Company's status as a tax exempted billionaire holding company is maintained until December 31, 2010.

The consolidated financial statements of the Company as at and for the period ended June 30, 2008 comprise the Company and its subsidiaries (together referred to as the "Group").

The Company is directly controlling two sub-holding companies, Quilvest Private Equity Ltd., Tortola, British Virgin Islands, and Quilvest Europe S.A., Luxembourg.

Quilvest Private Equity Ltd. and its subsidiaries are investment holding companies, investing both directly and indirectly. The investments include equity, debt and fund investments in private equity made worldwide.

Quilvest Europe S.A. is directly controlling Quilvest France, a company making public and private investments in France and which in turn is the direct shareholder of Quilvest Banque Privée. The other subsidiaries of Quilvest Europe S.A. are Quilvest UK Ltd., Quilvest USA Inc., Quilvest Dubai Ltd. and Quilvest Switzerland Ltd.

Quilvest Switzerland Ltd. in Zurich, Switzerland, and Quilvest Banque Privée in Paris, France, are involved in wealth management activities.

Quilvest Banque Privée is a bank, and its main activities consist of asset management and investment advisory services.

Quilvest Switzerland is a licensed Securities Dealer, and its principal business is the coordination and administration of globally invested assets. It is not directly engaged in asset management but provides investment advisory services.

### Note 2 - Basis of Preparation and Statement of Compliance

The consolidated interim financial statements are prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the EU, specifically in accordance with IAS 34.

The consolidated financial statements are presented in US Dollars and rounded to the nearest thousand. They are prepared on the historical cost basis except for the following assets and liabilities which are stated at their fair value : derivative financial instruments, financial investments at fair value through profit and loss, investment property and own-used property.

The accounting policies and consolidation methods have been applied consistently to all periods presented in these consolidated financial statements, and have been applied consistently by the Group entities.

For the exhaustive list of these policies, please refer to their detailed presentation made in the last annual report.

These consolidated interim financial statements have not been submitted to external revision.

## Notes to the Interim Consolidated Financial Statements at June 30, 2008 (continued)

### Note 3 - Foreign Currency

#### *Translation principles at entity level*

Items included in the financial statements of each of the Group entities are measured using their functional currency, being the currency of the primary economic environment in which the entity operates.

Foreign currency transactions are translated into the appropriate functional currency using the exchange rates prevailing at the dates of the transactions or the average exchange rate for a month.

Monetary assets and liabilities items denominated in foreign currencies are translated at the reporting date into the appropriate functional currency at the exchange rate at that date.

Foreign exchange gains or losses arising on translation are recognized in profit and loss.

#### *Translation principles of foreign operations*

Income and expenses of the entities which have a functional currency different from the Group reporting currency and which are fully integrated are translated into the US dollar at the average rate for the period. The assets and liabilities of these entities including goodwill and fair value adjustments arising on consolidation are translated at the spot rates at the balance sheet date. The resulting translation differences are included in equity. The cash flow movements are translated at the average rate for the period and an exchange rate difference is recognized by reconciling the movements translated at average rate with the cash at the beginning of the period translated at the spot rate prevailing at previous balance sheet date and the spot rate at current balance sheet date.

#### *Currency exchange rates*

The following exchange rates were used for translating Euros, Swiss francs and British pounds, which are the most important foreign currencies used by the Group.

	<u>EUR/USD</u>	<u>CHF/USD</u>	<u>GBP/USD</u>
Opening 2007	0.75821	1.21990	0.51101
Average 6 months 2007	0.75129	1.22530	0.50717
June 30, 2007	0.74352	1.23150	0.49907
Average 6 months 2008	0.65208	1.05192	0.50400
June 30, 2008	0.63319	1.01640	0.50165

## Notes to the Interim Consolidated Financial Statements at June 30, 2008 (continued)

### Note 4 - Changes in the scope of consolidation

Compared to year-end 2007, the following changes in the scope of consolidation were integrated in these financial statements :

a new company was incorporated in Dubai in May 2008, Quilvest Dubai Ltd., which is 100% owned by the Group. The launching expenses of this structure are integrated in these financial statements.

PEP 2008, the new vintage of Quilvest annual funds of funds program, and QS Treatment have been included in the consolidation scope at reporting date.

### Note 5 - Financial investments

Main acquisitions were made during the first semester 2008 in the United States. The new investments are in Radiation Therapy Services, Pay-o-Matic, Laney Directional Drilling, Viawest and Performance Food Group, for a global acquisition cost of about USD 50 million. Two major acquisitions were also done during the first semester 2008 in Europe in the food chain Yo!Sushi and in the textile care company 5 à Sec, for a total acquisition cost of about EUR 36 million.

### Note 6 - Equity

The statement of changes in equity at June 30, 2008 integrates the allocation of earnings decided by the General Shareholders' meeting held on June 27, 2008. The allocation includes the payment of a gross dividend of USD 16,344,691, effectively paid out July 15, 2008.

All bondholders notified to the Company their will to convert the convertible bond maturing June 30, 2008. On June 26, 2008, the Board of Directors of the Company decided to accept, effective on June 30, 2008 (the day of maturity) the conversion request of the bearers of the 176,000 bonds.

The resulting capital increase was notified by Notarial Deed on July 15, 2008. By this operation, the capital increased by an amount of USD 16,000,000 whereof USD 1,189,630 affected to the share capital and USD 14,810,370 to the share premium.

At reporting date, the share capital amounts to USD 44,989,630 and is represented by 6,656,000 shares without par value.

The new 176,000 shares have been listed on the Luxembourg Stock exchange since July 16, 2008.

At June 30, 2008, the Group owns 25,752 treasury shares for a total amount of USD 2,329,000. During the first half-year 2008, the Group acquired 4,488 additional treasury shares for a total amount of USD 500,000 and sold 2,395 treasury shares for an amount of USD 320,000. The consideration received is included in equity.

## Notes to the Interim Consolidated Financial Statements at June 30, 2008 (continued)

### Note 7 - Earnings per share

The calculation of basic earnings per share at June 30, 2008 and 2007 is based on the net profit attributable to ordinary shareholders and a weighted average number of ordinary shares outstanding during the periods under review.

<b>a) Net basic earnings per share</b>	<b>06 2008 unaudited</b>	<b>06 2007 unaudited</b>
<b>Net profit attributable to the shareholders of the parent (in \$ '000)</b>	<b>(30,028)</b>	<b>53,454</b>
Issued ordinary shares at January 1	6,480,000	5,400,000
Effect of own shares held	(25,734)	(22,911)
Shares issued at the capital increase of March 29, 2007	-	540,000
<b>Weighted average number of ordinary shares at June 30</b>	<b>6,454,266</b>	<b>5,917,089</b>
<b>Net basic profit per share (in \$)</b>	<b>-4.7</b>	<b>9.0</b>
<b>b) Net weighted diluted average earnings per shares</b>	<b>06 2008</b>	<b>06 2007</b>
Net profit attributable to the shareholders of the parent (in \$ '000)	(30,028)	53,454
Interest of convertible bonds, net of tax (in \$ '000)	714	704
<b>Adjusted net profit for the year (in \$ USD)</b>	<b>(25,734)</b>	<b>54,158</b>
Weighted average number of shares at June 30	6,454,266	5,917,089
Effect of potential conversion of convertible bonds	-	176,000
Shares issued through the conversion of the convertible bonds	176,000	-
<b>Diluted average number of ordinary shares at June 30</b>	<b>6,630,266</b>	<b>6,093,089</b>
<b>Net weighted diluted profit per share (in \$)</b>	<b>-3.9</b>	<b>8.9</b>

On July 1, 2003 Quilvest issued 160,000 bonds at a nominal price of USD 100 each, bearing an interest rate of 3% p.a. payable annually on June 30, maturing in 2008. The bonds are convertible at the option of the bondholders upon maturity at a conversion rate of one for 1.1 Quilvest share.

A conversion request has been presented to the Company for the 176,000 convertible bonds. On June 26, 2008, the Board of Directors of the Company decided to accept, effective on the day of maturity of the convertible loan, the conversion request of the bondholders.

Notes to the Interim Consolidated Financial Statements at June 30, 2008 (continued)

Note 8 - Segment information

a) Business segments

For the period ended June 2008 (in \$ '000)	Private Equity	Wealth management	Corporate	Total
External revenue	(1,802)	36,329	(13,853)	20,674
Depreciation and amortization expenses	(212)	(740)	(3)	(955)
Segment result (= EBIT)	(20,424)	7,068	(15,434)	(28,790)
Segment assets	698,822	310,613	192,064	1,201,499
Segment liabilities	18,801	232,753	46,803	298,357

  

For the period ended June 2007 (in \$ '000)	Private Equity	Wealth management	Corporate	Total
External revenue	43,945	31,185	20,141	95,270
Depreciation and amortization expenses	(147)	(449)	(2)	(598)
Other non-cash income, net	5	114	-	119
Segment result (= EBIT)	33,744	8,205	9,391	51,340
Segment assets	797,082	229,922	49,856	1,076,860
Segment liabilities	62,177	183,785	30,399	276,361

b) Geographical segments

For the period ended June 2008 (in \$ '000)	Europe	America	Asia & Middle East	Total
External revenue	18,561	438	1,675	20,674
Segment assets	814,447	337,633	49,419	1,201,499

  

For the period ended June 2007 (in \$ '000)	Europe	America	Asia & Middle East	Total
External revenue	85,791	5,368	4,111	95,270
Segment assets	669,855	338,151	68,854	1,076,860

## **Notes to the Interim Consolidated Financial Statements at June 30, 2008 (continued)**

### **Note 9 - Contingencies**

The open commitments from the private equity business segment towards third party funds amount as at end of June 2008 to USD 257.1 million, including the open commitment to the PEP 2008 vintage for USD 80.2 million.

### **Note 10 - Subsequent events**

Since the balance sheet date, no material event has occurred that could have significantly impacted the figures presented.